dancemedia 2024

# TAP INTO THE PASSION OF DANCE

Connect with Audience Emotions

SPONSORSHIP + SALES KIT





DANCE MEDIA INSPIRES AND **INFORMS** AN AUDIENCE OF

# 10 MILLION

PASSIONATE, ENGAGED AND MOTIVATED DANCE CONSUMERS

Dance Media is the only media company addressing all sectors of the dance industry, reaching dancers and lovers of dance with award-winning content, across media channels.

Celebrating all styles, disciplines, ages, origins, learning environments and members of the dance community, Dance Media is All Dance, All the Time.



#### **DANCE MEDIA'S AUDIENCE IS:**

21%

of global consumers are in the top

10%

household income bracket

of users are involved in purchasing decisions

**PASSIONATE:** 



of users are influenced by Dance Media partner brands

#### **ENGAGED:**

246K

average monthly users 312K

average monthly sessions 551K

average monthly page views

minutes average

time spent

#### **DIVERSE:**

Facebook

Instagram

Twitter

Newsletter subscribers



GLOBAL:

Website users

Avg mo. page views

Avg mo. sessions

PRINT:

Total readership





Top countries

40%

Increase in pages visited since 3/20 28%

Increase in time spent since 3/20

#### **TOP US STATES:**



CA, NY, VA, TX, FL, GA

#### **TOP OVERALL CONTENT:**

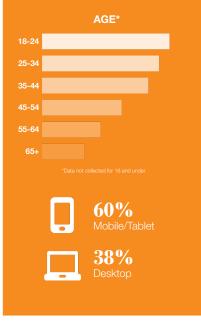








Newsletter subscribers











Subscribers







#### WHO WE ARE:

Move and be moved with Dance Magazine. The Dance Magazine audience is composed of dance enthusiasts, students, teachers, choreographers and professional dancers.

With profiles of today's most exciting dance artists, insider takes on breaking dance news, and expert advice on everything from nutrition to technique to entrepreneurship, we've been inspiring, informing and engaging professional dancers, students and dance lovers since 1927. Dance Magazine honors the luminaries and legends of our field through the eminent Dance Magazine Awards, and leads students through the college decision process and beyond with the annual College Guide.

#### TOP PERFORMING ARTICLES



Got a Sprained Ankle That Won't Heal? What It Might

52.6K Page views



13.6K

Page views



Page views

#### TIME SPENT WITH DANCE **MAGAZINE PER WEEK**



33 min 28 min

Print

Digital

Facebook

27 min

**26** 

**25** min

Instagram

Newsletter

Twitter

#### **DANCE-RELATED PURCHASING HABITS**



Involved in decisions



Find Dance Magazine influential



Annual spending

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.



Dance Magazine's 25 To Watch, the longstanding prestigious list of rising stars in the dance world, will be brought to life through an in-person performance and event.





Audiences will see a sampling of dance performances and rehearsals, and be witness to a lively conversation between these skyrocketing talents, all gathering for the first time. Anticipating 100+ paid attendees and representation from approx half the 2024 list. Aligning with these diverse dancers, choreographers and companies, speaks to the cutting edge of the dance field today, with sponsorship opportunities that authentically support your brand and these artists.





Dance Magazine celebrates today's living legends at the Dance Magazine Awards.





The Dance Magazine Awards celebrate those whose outstanding contributions have made our field even stronger. We honor the artistry, the integrity and the resiliency these artists have demonstrated. Join us to celebrate this outstanding group with performances and presentations for each honoree.

Connect with the greater dance community during this unique and content rich experience! Align your messaging alongside the Dance Magazine Awards and Awardees.



AGE\*

18-24 25-34

35-44

45-54 55-64



#### GLOBAL:

**54K** Website users

**76K** 

**65K** 

Avg mo. page views

Avg mo. sessions



Top countries

**57%** ~

Increase in pages visited since 3/20 23%

Increase in time spent since 3/20

#### **TOP US STATES:**



CA, VA, NY, TX

#### **TOP OVERALL CONTENT:**



Interviews





× 19K Newsletter subscribers **26%** Desktop

**74%** Mobile/Tablet

455K

Followers

100K **Followers** 

**75K** Followers

3K 2.5K **Followers** 

Subscribers

8K **Followers** 



**550 Followers** 

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023...



#### WHO WE ARE:

Dance Spirit is always on the beat!

We're your source for up-to-the-minute information about the teen dance world, featuring profiles of your favorite dancers, smart takes on the latest dance trends, deep dives into dance techniques of all styles, and gorgeous photos and videos.

#### **TOP PERFORMING ARTICLES**



Getty Images
JUST FOR FUN

20 Compliments for Dancers to Celebrate National Complimen Day

**85.9K**Page views



13 of the Best Tap Dancers of

23.8K
Page views



DANCER VOICES

Why Do Dancers Say "Merde"?

12.4K
Page views

#### **WHO WE REACH:**



Would travel for dance



Affiliated with private studio

Dance spirit readers are ambitious students and in the next five years plan to be:



ge or In a p



At college or university

In a professional dance company

onal In the commercial bany dance world

# DANCE-RELATED PURCHASING HABITS







Involved in decisions

Find Dance Spirit influential

Annual spending



**GLOBAL:** 

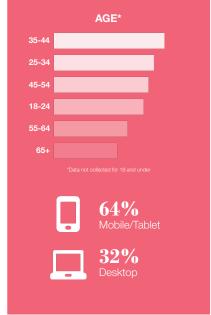
256K

Avg mo. sessions

**TOTAL MEMBERS** 

Website users Avg mo. page views Top countries

**TOP US STATES:** 



30% Increase in pages visited since 3/20

8%~ Increase in time spent since 3/20

TOP OVERALL CONTENT:

Informative

Interviews

 $\sim 26K$ 

CA, NY, TX, VA

Newsletter subscribers

**500** 

**Followers** 

in

Followers

565K Followers

**Tips/Wellness** 

**Followers** 

Followers

**Followers** 

Subscribers

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.



# POINTE+

Exclusive behind-the-scenes access to favorite ballet stars, in-depth training and career advice, expert health insights, and cross-training how-tos to take your dancing to the next level.

#### WHO WE ARE:

Since 2000, *Pointe* has been your insider's guide to all things ballet. With valuable training and career advice, health and wellness tips, and behind-the-scenes access to top companies and stars, we keep serious students and young professionals inspired and in the know by showcasing ballet at its best.

#### **TOP PERFORMING ARTICLES**



#TBT: Watch Baryshnikov Do 11 Pirouettes in "White Nights"

**327.4K**Page views



The History of Pointe Shoes: The Landmark Moments
That Made Ballet's Signature Shoe What It Is Today

23.5K
Page views



ood news: Your foot strength and fleeblish can improve with coreful training in photos by, jusper Thornton, Modeled by Corinne Chowansky of arymount Manhattan College.

12 Exercises for Stronger, More Supple Feet

22.4K
Page views

#### **WHO WE REACH:**



Would travel for dance



Students take 6 classes per week



Would travel for dance



Affiliated with dance studio

# DANCE-RELATED PURCHASING HABITS



Involved in decisions



13 pairs of pointe shoes annually



Annual spending

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.



**Ballet at Its Best** 

Through the Pointe Live Classes & Conversations event sponsorship opportunities you can reach, influence and communicate with today's most committed ballet students and supporters.





- Master classes taught by current working professionals
- •Panel Discussion with the masterclass teachers and additional dancers
- •Conversation, branding, and custom marketing opportunities woven throughout day and event components





#### GLOBAL:

Website users

Avg mo. page views

**30K** Avg mo. sessions DanceTeacher+

833

**TOTAL MEMBERS** 







19%~ Increase in

pages visited since 3/20



Increase in time spent since 3/20

#### **TOP US STATES:**



#### TOP OVERALL CONTENT:

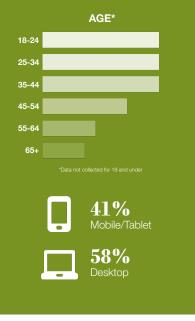
**Studio Content** 

Interviews



 $\sim$  7.2K

Newsletter subscribers





**92K** Followers

17K Followers



29K Followers



Subscribers



5K Followers



**Followers** 

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.



#### DanceTeacher+

DanceTeacher+ is the membership for dance educators, studio owners and dance team directors. Whether you teach in a studio, school, conservatory, K-12 or higher ed, our mission is to support and celebrate you.

#### WHO WE ARE:

Dance Teacher is for dance educators everywhere—from K–12 to private studios, conservatories to universities. We bring teachers everything they need to nurture the next generation of dancers: expert advice on creating a healthy learning environment; best practices for managing a strong business; the latest trends in costumes and choreography; and tips for communicating with both dancers and their parents.

#### **TOP PERFORMING ARTICLES**



95.6K
Page views

3 Super Seeds You Must Add to Your Diet



ols and Studios Everywhere

19.5K
Page views



health & body

3 Strengthening Exercises to Correct and
Prevent Pronation

8K Page views

#### **WHO WE REACH:**

#### READER STATS



Dance

teachers

Aff



Affiliated Average with private number of studio students

# DANCE-RELATED PURCHASING HABITS



Involved in decisions



Find the Dance Teacher brand influential



Brand loyal

Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.

# DanceTeacher AWARDS

Celebrate the extraordinary educators who are shaping the next generation of dancers at the 2024 Dance Teacher Awards





Connect with dance teachers and studio owners during this unique and content rich experience. Align your messaging alongside the Dance Teacher Awardees and the Dance Teacher brand. Be part of engaging conversations and thought leadership.

**Anticipated Teacher Attendance: 125+** 

Proceeds from the cocktail party fund the Dance Teacher Scholarship at MOVE|NYC|.



AGE\*





**50K** Newsletter subscribers



Podcast downloads



**500** 

Followers



Followers



Followers



**500** 

Followers



45-54

25-34

35-44 18-24

55-64

16% Mobile/Tablet



83%

GLOBAL:

Website users

3K

Avg mo. page views

Avg mo. sessions

Top countries

TOP OVERALL CONTENT:



**Podcast** 



**Class Content** 



**TOP US STATES:** 





WHO WE ARE: The news moving the dance world • Daily Email • Weekly Podcast • Comprehensive Website







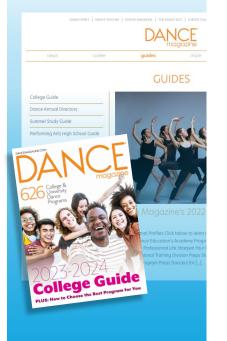




Sources: Harvey Research Audience Study 2019. Website, demographic (from GA4 & newsletter data monthly average from Jan-Nov 2023. Website annual users Jan-Nov 2023. Social media numbers as of Nov 2023. Top performing articles from Jan-Nov 2023, with page views as of Nov 2023.

# ANNUAL GUIDE OPPORTUNITIES

Include your company in targeted, themed lists our audience relies on for decision making and reference



#### **SUMMER STUDY GUIDE**

An annual targeted resource for students, teachers, and parents to learn about summer program opportunities.

#### Published in January

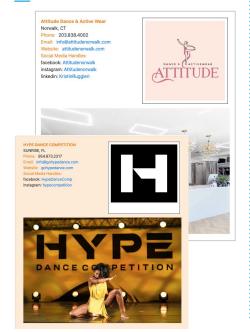
**Ballet Arizona** 



#### **DANCE ANNUAL DIRECTORY**

Annual yellow-page style directory that is looked forward to by our readers year after year. The Directory is the place our readers go to stay up-to-date on the leaders in the industry.

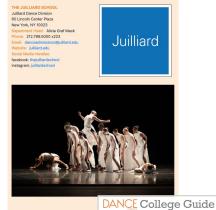
#### Published in June



#### **COLLEGE GUIDE**

The Dance Magazine Annual College Guide effortlessly navigates high school dancers, their parents, and their teachers by providing every option available. Reach all dancers making decisions on their higher education.

#### Published in August





# SPONSORED PROFILE OPPORTUNITIES



# COMPETITION & CONVENTION PROFILE

Access 2.8+ million website users on dancespirit.com and dance-teacher.com



# PRE-PROFESSIONAL PROFILE

Pre-professional profiles live on dancemagazine.com, pointemagazine.com, or dancespirit.com. Your profile reaches 94k Dance Magazine website users, 85k Pointe website users, or 65k Dance Spirit website users.



# PROFESSIONAL DEVELOPMENT PROFILE

Your profile reaches 58k average monthly Dance Teacher readers, over 700 DT+ newsletter subscribers and 80k Facebook followers.

#### DanceTeacher





Market any and all events and opportunities in and for the dance field, to the widest reach of dance professionals, through Dance Media's Events Calendar.

#### Don't miss the chance to showcase your event with the most engaged audience in the dance market!

Rate: Basic Listing \$350 for 30 days or less

#### Your posting includes:

- Event Title
- Event Description
- Event Type (select "performance", "audition", "virtual event", "class/workshop", "festival" or "conference")
- Event Times and Dates (multiple dates/recurring events can be listed but they have to be at the same venue and for the same event title)
- Photo
- Website
- Fmail

#### Add-on package (\$150):

- + Logo
- + Video
- + Social Media Handles



(212) 219-3130



Special offer for The Dance Edit daily newsletter "On the Calendar" section (\$500 per date selected):

This uses the event description, photo and website provided for your event listing.

The Dance Edit: 50k subscribers



## dancemedia

### 2024 EDITORIAL CALENDAR

Issue	Dance Magazine	Bonus Distribution
January	Summer Study & 25 To Watch	APAP, Retail Shows, IABD
February	Auditions & Black History Month	Auditions
March	Choreography	ACDA Conferences
April	Broadway & NYC	ACDA Conferences
May/June	Pre-Professional Programs	ACD Festival
July/August	Competition & Conventions Dance Annual Directory	25 To Watch Pointe Event Dance Teacher Awards
September	Season Preview	Performance distribution (Season Preview, features)
October	Higher Ed & Scholarship Guide	UDMA/Dance Wave/IADMS
November	Shoes special	Dance Reflections
December	Dance Magazine Awards	Dance Magazine Awards

SPONSORSHIP + SALES KIT

# dancemedia

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