dancemedia 2023 TAP INTO THE PASSION OF DANCE

Connect with Audience Emotions

SPONSORSHIP + SALES KIT



DANCE MEDIA INSPIRES **AND INFORMS** AN AUDIENCE OF **10 MILLION**

PASSIONATE, ENGAGED AND MOTIVATED DANCE CONSUMERS

Dance Media is the only media company addressing all sectors of the dance industry, reaching dancers and lovers of dance with award-winning content, across media channels.

Celebrating all styles, and members of the dance community, Dance. All the Time.



DANCE MEDIA'S AUDIENCE IS:

21% of alobal consumers are in the top

10% household income bracket

- 79%
- of users are involved in purchasing decisions



of users are influenced by Dance Media partner brands

ENGAGED:

292K average monthly users

366K average monthly visits

523K average monthly page views

30

minutes average time spent

DIVERSE:

0) **2M** Facebook

391K Instagram

290K Twitter

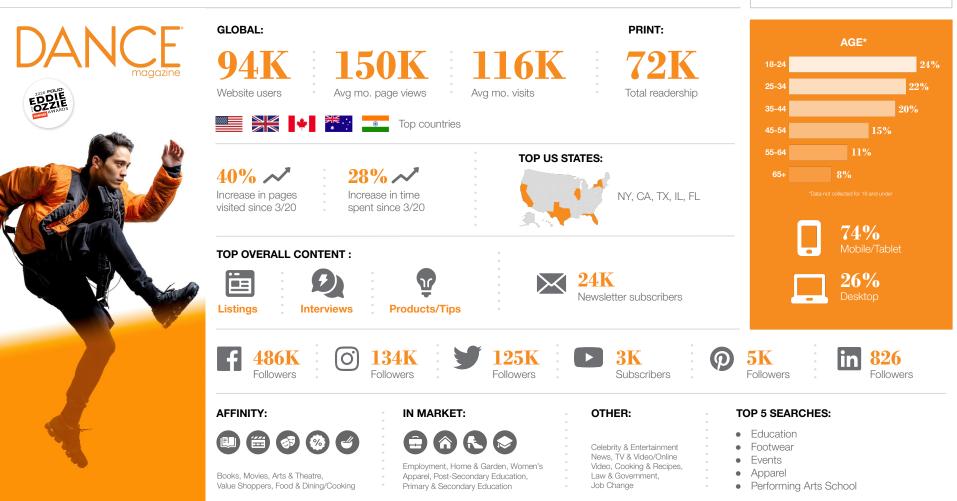


271 Podcas⁻ subscribers



Dance Magazine Awards -

a tradition since 1954, the awards have long celebrated living legends who've made a lasting impact on dance.





WHO WE ARE:

Move and be moved with *Dance Magazine*. The *Dance Magazine* audience is composed of dance enthusiasts, students, teachers, choreographers and professional dancers.

With profiles of today's most exciting dance artists, insider takes on breaking dance news, and expert advice on everything from nutrition to technique to entrepreneurship, we've been inspiring, informing and engaging professional dancers, students and dance lovers since 1927. *Dance Magazine* honors

the luminaries and legends of our field through the eminent Dance Magazine Awards, and leads students through the college decision process and beyond with the annual College Guide.

32K

Page views

TOP PERFORMING ARTICLES

Got a Sprained Ankle That Won't Heal? What It Might

37K

Page views

TIME SPENT WITH DANCE MAGAZINE PER WEEK





Sources: Harvey Research Audience Study 2019. Website, demographic (from Google Analytics) & newsletter data monthly average from Jan-Sept 2022. Website annual users Jan-Sept 2022. Social media numbers as of 9/28/2022. Top performing articles from Jan-Sept 2022, with page views as of 9/28/2022.



ANNUAL COLLEGE GUIDE

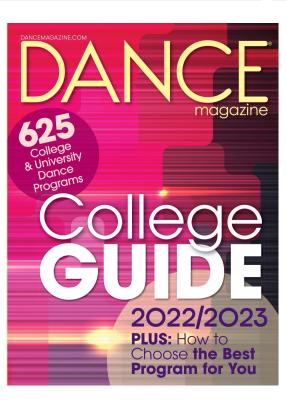
The only comprehensive source of all higher education dance programs.

Annual Print Guide:

Features on the college search, program comparison charts, geographic listings, and a spotlight feature section.

Digital College Search:

Comprehensive online search for college programs.

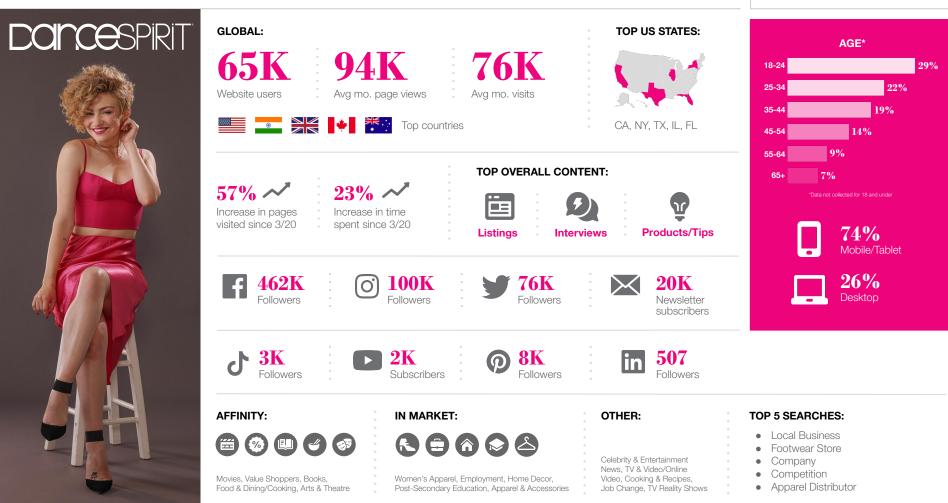


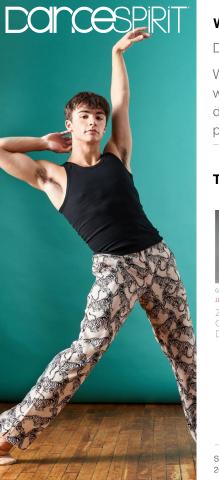
*Ask us about our lead-generating Hosted Conversations!

DANCE College Guide Whether you're performing, training or running an arts organization, this is your guide to resources across the field.
view all degree location finances other
ADELPH UNVERSITY Department of Dance One South Ave Garden City, NY 11530 Department Heal: Orion Duckstein Phone: 5163773029 Fas: 1563773029 Email: finik-fors@aulophi.edu Website: sacedemics.adophi.edu
- A
FOR MORE ►
ALONZO KING LINES BALLET BFA AT DOMINICAN UNIVERSITY OF CALFORNIA Misic, Dance and Performing Arts 50 Acacia we San Rates, CA 94901 Deartment Head. Maria Hotchiss Phone. 415.863.3040 x381 Face: 415.863.3040 x381 Email: marina@emsballet.org Wesher: linebiallet.org/becaefortfac

*Online format subject to change

FOR MORE





WHO WE ARE:

Dance Spirit is always on the beat!

We're your source for up-to-the-minute information about the teen dance world, featuring profiles of your favorite dancers, smart takes on the latest dance trends, deep dives into dance techniques of all styles, and gorgeous photos and videos.

TOP PERFORMING ARTICLES



Getty Images JUST FOR FUN 20 Compliments for Dancers to Celebrate National Compliment

37K Page views



13 of the Best Tap Dancers of All Time

15K Page views



COVER STORY Lizzo's Leading Ladies: Meet the Big Grrrls

> **11K** Page views

WHO WE REACH :



Dance spirit readers are ambitious students and in the next five years plan to be:





At college or university

In a professional dance company

In the commercial dance world

DANCE-RELATED PURCHASING HABITS



Sources: Harvey Research Audience Study 2019. Website, demographic (from Google Analytics) & newsletter data monthly average from Jan-Sept 2022. Website annual users Jan-Sept 2022. Social media numbers as of 9/28/2022. Top performing articles from Jan-Sept 2022, with page views as of 9/28/2022.



AGE* 21% 35-44 19% 25-34 18% 45-54 18-24 17% 14% 55-64 12% 75% Mobile/Tablet 25%

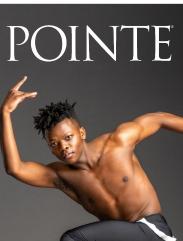
• Footwear Store

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- Performing Arts School
- Dance Company
 - Dance Studio
 - Magazines



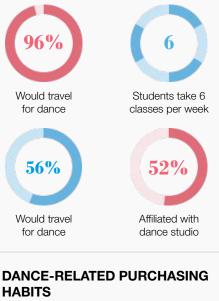
WHO WE ARE:

Since 2000, Pointe has been your insider's guide to all things ballet. With valuable training and career advice, health and wellness tips, and behind-the-scenes access to top companies and stars, we keep serious students and young professionals inspired and in the know by showcasing ballet at its best.

POINTE+

Exclusive behind-the-scenes access to favorite ballet stars, in-depth training and career advice, expert health insights, and cross-training how-tos to take your dancing to the next level.

WHO WE REACH :







spendina

Sources: Harvey Research Audience Study 2019. Website, demographic (from Google Analytics) & newsletter data monthly average from Jan-Sept 2022. Website annual users Jan-Sept 2022. Social media numbers as of 9/28/2022. Top performing articles from Jan-Sept 2022, with page views as of 9/28/2022.

TOP PERFORMING ARTICLES



#TBT: Watch Baryshnikov Do 11

23K Page views

Getty Images

Page views

13K

Page views



DanceTeacher

WHO WE ARE:

Dance Teacher is for dance educators everywhere— from K–12 to private studios, conservatories to universities. We bring teachers everything they need to nurture the next generation of dancers: expert advice on creating a healthy learning environment; best practices for managing a strong business; the latest trends in costumes and choreography; and tips for communicating with both dancers and their parents.

DanceTeacher+

DanceTeacher+ is the membership for dance educators, studio owners and dance team directors. Whether you teach in a studio, school, conservatory, K-12 or higher ed, our mission is to support and celebrate you.

WHO WE REACH :

READER STATS



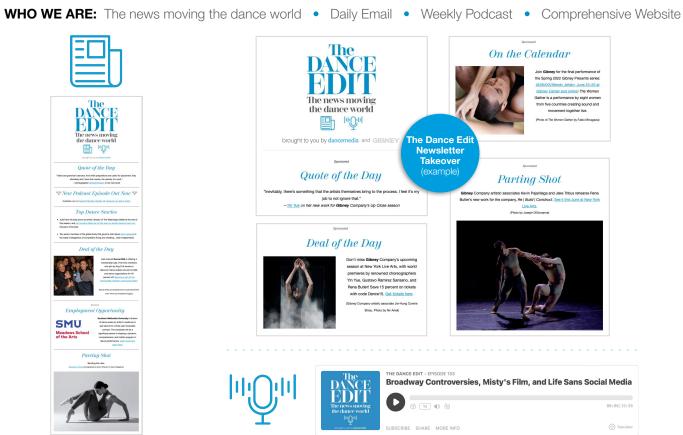
TOP PERFORMING ARTICLES



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LISTING OPPORTUNITIES

Include your company in targeted, themed lists our audience relies on for decision making and reference



DANCE ANNUAL DIRECTORY

Annual yellow-page style directory that is looked forward to by our readers year after year. The Directory is the place our readers go to stay up-to-date on the leaders in the industry.

Published in June









SUMMER STUDY GUIDE

An annual targeted resource for students, teachers, and parents to learn about summer program opportunities.

Published in January

Bates Dance Festival	
Director: Shoshona Currier	
Phone: 207.786.6381	
Email: dancefest@bates.edu	
Website: batesdancefestival.org	BATES
Social Media Handles:	DANCE
facebook: batesdancefestival	FESTIVAL
instagram: batesdancefestival	FESTIVAL
Young Dancers Workshop	
Lewiston, ME	
Jun 26 - Jul 16	
Classes: choreography, conditioning, contemporary, hip	
hop, improvisation, injury prevention, modern, repertory, yoga	
Ages: 14-18	
Levels: Intermediate, Advanced	
Tuition: \$1,600-\$3,350 Total	
Video accepted, Scholarships available, Performance opportunit	includes more more adultation includes more and heard
rideo accepted, ocnowrangs wheneve, renormance opportunit	
Professional Training Program	
Protessional training Program	
Jul 17 - Aug 6	
Classes: ballet, contemporary, hip hop, improvisation, jazz, mode	arn, Pilates, repertory, yoga
Ages: 18+	
Levels: Intermediate, Advanced, Pre-Professional, Professional, 1	Teacher
Tuition: \$1,050-\$3,350 Total	
Video accepted, Scholarships available, Performance opportunit	ies available, Tuition includes room and board
Tank You PTP 2021	

COMPETITION & CONVENTION PROFILE



PROFILE ON DANCESPIRIT.COM AND DANCE-TEACHER.COM WRITTEN BY DANCE MEDIA

- One Lead action shot image
 - Introduction
- Brief history of the comp/what they're most known for/most important brand values
- What to look forward to this season
- Anniversary tour, new events/cities/Nationals, any high-profile faculty additions, Covid-19 safety precautions, etc.
- One mid-profile image: can be an image, social embed or video embed
- Important dates, deadlines, deals, etc. with link-outs to website with full tour date information
- Call to action
- Final image with promotional messaging and click through url

4 SOCIAL PROMOTIONS ACROSS 2 BRANDS

- Profile shared twice on Dance Spirit Facebook
- Profile shared twice on Dance Teacher Facebook

2 NEWSLETTER PROMOTIONS ACROSS 2 BRANDS

- Profile shared in Dance Spirit newsletter x1
- Profile shared in DanceTeacher+ newsletter x1





DanceTeacher



TWO DATE DRIVEN PROMOTIONS IN DANCE SPIRIT NEWSLETTER AND THE DANCE EDIT

- Date promotion in Dance Spirit newsletter
- Date promotion in *The Dance Edit,* On the Calendar

PRE-PROFESSIONAL PROFILE



PROFILE ON DANCEMAGAZINE.COM, DANCESPIRIT.COM OR POINTEMAGAZINE.COM WRITTEN BY DANCE MEDIA (500–600 WORDS)

- One lead action shot image
- Introduction sentences
- Brief history of the program/what it's most known for/most important brand values
 - Program details: size, age range, performance opportunities, tuition, room/board, daily schedule, additional opportunities (like a second company or trainee program), alumni
- One mid-profile image: can be an image, social embed or video embed
- Important dates, deadlines, etc with link-outs to website with full information
- Call to action
- Final image with promotional messaging and click through url

2 FACEBOOK PROMOTIONS

 Profile shared twice on Dance Magazine, Dance Spirit, or Pointe Facebook

1 NEWSLETTER PROMOTION

 Profile shared once on the Dance Magazine, Dance Spirit, or Pointe newsletter











SPONSORED

Pittsburgh Ballet Theatre School's Pre-Professional Division Trains the Next Generation of Professionals

Pittsbugh Ballel Thatter School's Pre-Professional Division equips is students with high-caliber ballet education in thriving and scores on creating confident, which exceptional dance training, one eminar programming focuses on creating confident, well-tranded young adults welcoming students of all levels, interests and backgrounds," says PITS school directer Margine Grandwig, who has been leading the school since CM adaption for 2005.

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EVENTS CALENDAR

Showcase your event with the most engaged audience in the dance market! Accessible across all of dance media's sites.



BASIC LISTING INCLUDES:

- Event title
- Event description
- Event type:

•

•

(select "performance", "audition", "virtual event", "class/workshop", "festival" or "conference")

Event times & dates:

(multiple dates/recurring events can be listed but they have to be at the same venue and for the same event title)

- Photo
- Website
- Email

ADD-ONS:

- Video
- Logo
- Social media handles

Boston Dance Theater Trainee Program Audition

December 9 @ 9:00 am - 10:30 am



Betto Dave Theater is hidding served augustications for or Teinee Torgam. All auditors when depots to be increased and visual. BDT also accepts visio submissions on a neifly basis. More dealed time and location formations about and auditors will be communicated barrow and character in the the address / Acceptance is notify based on perioding availability. Darvers will be port an a writter for cumarity immediated barrow and character must be apport on order of the auditors and how completed the high procession of the second of the auditors and how completed the high procession of the second of the auditors and how completed the high procession of the second of the auditors and how completed the high procession of the simpleter and second to proceeding the high accession by the simpleter and designed to proceeding and performance angle 17.2 All we apprecisional works, and and the location of the last approximation of

For more information, visit our website: bostondancetheater.com/traine program or contact bostondancetheater@gmail.com.

facebook: @bostondancetheater instagram: @bostondancetheater







***SPECIAL OFFER:

 A 30-day banner ad on the Events Calendar home page We will contact you for materials submission.

This ad is to promote the same event that you have submitted for the Events Calendar.

***SPECIAL OFFER:

Inclusion in *The Dance Edit* daily
 newsletter "On the Calendar" section



DANCE EMPLOYMENT OPPORTUNITIES

Market any and all job opportunities in and for the dance field, to the widest reach of dance professionals, through Dance Media's newsletters: Dance Magazine and The Dance Edit.

YOUR POSTING INCLUDES:

- Logo
- Two lines of copy
 (edited by Dance Media, with your input)

Sponsored

Employment Opportunity

Link to your website



National Dance Institute New Mexico was founded with the knowledge that the arts have a unique power to engage and motivate children. The organization is currently seeking enthusiastic and experienced staff for an array of artistic production, and dance instruction positions in Santa Fe and Albuquerque. Make a difference in the lives of thousands of children and teens! Learn more here.

EMPLOYMENT OPPORTUNITY



National Dance Institute New Mexico was founded with the knowledge that the arts have a unique power to engage and motivate children. The organization is currently seeking an experienced staff for an array of artistic, production, and dance instruction positions in Santa Fe and Albuquerque. Make a difference in the lives of thousands of children and teens! Learn more here.





2023 DANCE MEDIA EVENTS

In-person and virtual

Connect with the greater dance community during these unique and content rich experiences! Align your messaging alongside the Pointe, Dance Magazine and Dance Teacher brands.



July 2023 New York City



July 24th, 2023 New York City

2023 DanceTeacher AWARDS

> August 10th, 2023 New York City



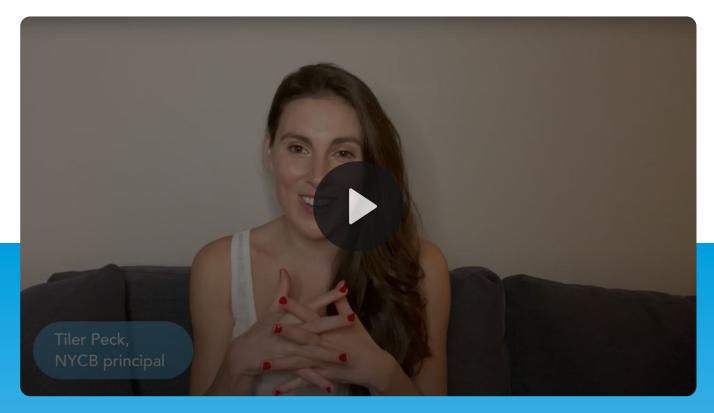
December 4th, 2023 New York City

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2023 EDITORIAL CALENDAR

Issue	Dance Magazine	Dance Spirit	Pointe	Dance Teacher
January	Summer Study & 25 To Watch	Summer Study	Summer Study	Summer Study, New Year
February	Auditions & Black History Month	Careers + Audition	Auditions	Auditions, Black History Month
March	Choreography	Ballet	Pre-Pro Training	Mental Health/Disabilities Awareness, Women's History Month
April	Broadway & NYC	Broadway & NYC	Competitions	Choreography, Competitions, Autism Awareness Month
Мау	Pre-Professional Programs	Recitals	Artistry & Performance	Recitals, Music, AAPI Heritage Month, National Tap Dance Day (May 25)
June	Dance Annual Directory	Summer Intensive Survival	Summer Intensive Survival	Teaching Tools, Summer Intensive Survival
July	Competition & Conventions	Competitions + Conventions	Trainee Programs & Second Companies	Competitions & Conventions
August	Wellness Products Roundup & Retailer Guide	L.A. & Hollywood	Health & Wellness/Pre-Season Prep	Back-to-School, Wellness, DT Awards
September	Season Preview	Higher Ed	Higher Ed	Higher Ed, Hispanic Heritage Month (Sep 15 - Oct 15)
October	Higher Ed & Scholarship Guide	Social Media	Pointe shoes	Holiday Prep, World Ballet Day (Oct 19); World Teachers Day (Oct 5); Shoes
November	Shoes special	Shoes	Careers / Competition Prep	Costumes, Halloween, Thanksgiving, Native American Heritage Month
December	Dance Magazine Awards	Nutcracker/Holidays	Nutcracker	Recitals, Holidays



SIZZLE REEL

Joanna Harp 917-553-2810 jharp@dancemedia.com